

ACI San Diego Chapter – April 6, 2010 Program

“Prevailing Wages”

Glen Schaffer - CEO of Professional Services Consulting Group, LLC. (PSG), Director of Marketing and Education for the Associated General Contractors of America San Diego Chapter, Inc. (AGCSD) and a CA licensed Insurance Broker/Agent,

Paul Stout - Power Summit, Estimating, Project Management, Prevailing Wage
&

Ms. Renie Colwell President of CJR Concrete, Inc

Mr. Glen Schaffer is President, CEO of Professional Services Consulting Group, LLC. (PSG), Director of Marketing and Education for the Associated General Contractors of America San Diego Chapter, Inc. (AGCSD) and a CA licensed Insurance Broker/Agent (#OD96557). PSG is a Service company founded in 2005 providing consulting, certified payroll reporting, benefit plans, outreach, etc. to the construction industry. An Independent Contractor since 2001 for AGCSD and his responsibilities include Membership recruitment, Membership retention and Marketing, Apprenticeship Trust and the AGC San Diego Plan Room, he also oversees planning, promoting and scheduling of Continuing Education Seminars and Workshops that the AGC provides for the 1,400 member companies.

Glen has 35 years in the construction industry and 25 years of which in Sales and Marketing. He is also very well versed in the workings of Prevailing Wage Law, Davis Bacon Act and McNamara-O'Hara Service Contract Act and how the Employer Contributions (Fringe) can work for individual companies as well as Bona Fide Benefit Plans to meet state and federal requirements.

Mr. Paul Stout is a construction project manager, estimator LEED Accredited Professional, Facilitator, Seminar Instructor and the AGC of America's *2009 National Instructor of the Year*, bringing more than twenty-five years of practical, hands-on construction experience into the seminar/workshop and consulting arena. From Laborer to Project Manager, Paul advanced through the ranks to learn the industry from the inside out. He was a crew Foreman or Project Superintendent for five years, an Estimator for more than five years and a Project Manager for more than ten years. Paul has managed projects from the position of both Subcontractor and Prime Contractor (GC).

Paul has written, produced and presented many components for Certificate Series Programs for Foremen, Project Managers, Estimators, and Project Engineers. Since the year 2000, Paul has conducted 14 construction project management software training sessions, and presented hundreds of seminars and workshops in 60 US cities, spanning 22 states.

Paul is the founder and **Director of Education Development for Power Summit** a national training company. His understanding of the construction process, vast experience and dynamic presentation skills enables him to write and present seminar material with authority and conviction. Since 1999, Paul has presented or facilitated more than 450 construction training seminars, workshops and partnering sessions in 60 US cities spanning 22 states. His experience and personal qualities make him a popular choice for Partnering and Event Facilitation, consulting and in house training assignments.

Ms. Renie Colwell is the President of CJR Concrete, Inc., a Woman-Owned Business Enterprise, Renie Colwell brings commitment and dedication to the construction industry. As a result of years of “phone calls” asking for assistance in understanding prevailing wage and “certified payroll” – Renie Colwell and partner Glen Schaffer founded Professional Services Group, LLC to support their construction colleagues. Staffed with a team of experienced construction experts, PSG is dedicated to educating and providing support and innovative solutions for the construction industry. PSG can assist in day-to-day operations including certified payroll reporting, labor compliance, fringe benefit implementation and other related issues.

Renie Colwell brings a demonstrated record of success and commitment to the construction industry for the past 14 years and has chaired PAC funds in San Diego County which will result in close to \$1 Billion dollars in construction contracts. Additionally, Renie is also over-seeing the social enterprise component of Helping Hands For Freedom's NEW Employment Program, a program established to place returning women veterans and disabled veterans successfully back into the work-force.

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“Prevailing Wages” Presentation Agenda

Introductions and Overview Paul Stout - *Power Summit*

- Why Prevailing Wages?
- California State Prevailing Wage Determinations
- Worker Classifications
- Davis Bacon – Federal Prevailing Wages
- Working with Labor Compliance Programs
- Apprentices on Prevailing Wage Projects

Payroll Reporting Renie Colwell – *Professional Services Group*

- Certified Payroll Reports
- Fringe Benefit Statement
- Apprenticeship Reports

Fringe Benefits Glen Schaffer – *Professional Services Group*

- Cash Vs Benefits
- CA State Employer Payments Vs Davis Bacon Act Fringe
- Insurance
- Pensions
 - 401 (k)
 - Supplementary Unemployment

Q&A

Paul Stout - *Power Summit*
Glen Schaffer – *Professional Services Group*
Renie Colwell – *Professional Services Group*

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Place: San Diego Marriott Mission Valley, 8757 Rio San Diego Drive, San Diego, CA 92108

Directions: Visit the website <http://www.marriott.com/hotels/travel/sanmv-san-diego-marriott-mission-valley/>

Cost: Member - \$40.00 Non-Member - \$45.00 Walk-in Member or Non-Member - \$45.00
Student ACI Member - \$5.00 Student Non-ACI Member - \$10.00

Vendor Tables (6' table) \$50.00 – Members \$100.00 – Non-Members

All vendor prices include one person's entry fee

Time: Registration 11:30 AM-12:00 PM
Lunch & Presentation 12:00 PM-1:30 PM

Reservation: MUST be received by **Friday April 2, 2010**
Heather at: Phone - 619.579.1940; Email – concreteaci@cox.net; Fax – 619.258.5839

PAYMENT MUST BE RECEIVED TO CONFIRM RESERVATION!!!!!!

Mail to: ACI, San Diego P.O. Box 713110 Santee, CA 92072

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Print Name of all Attendees: _____

Phone _____ E-mail for Receipt with payment of credit card _____

Reservation Quantity Members _____ Reservation Quantity Non-Members _____ Vendor Member _____ Vendor Non-Member _____

PAYMENT:

___ Check (payable to San Diego-International Chapter)

___ Visa ___ MasterCard ___ American Express Card # _____

Security Code _____ (found on the back of the card) Exp. Date _____

Mailing Address of Credit Card _____ Zip _____

Signature _____

Cancellation: Heather 619/579-1940 - Please CANCEL your reservation(s) at least 24 hours in advance if you are UNABLE to attend. NO SHOWS WILL BE INVOICED.